



Cembrit Group - Q2 2017

Unaudited interim report

Content

1. Management comments
2. Profit & loss
3. Balance sheet
4. Cash flow

Management comments
Q2 2017

Q2017 performance was in line with management expectations.

In Q2 revenue was at the same level as Q2 2016 whereas revenue YTD was above YTD 2016. Q2 revenue was influenced by the timing of the Easter holiday in Denmark. Gross profit was at the same level as last year and was impacted by the ramp of the new production plant in Hungary. EBITDA was higher in Q2 as well as in H1, compared to last year, resulting in a EBITDA ratio of 7,9% in Q2 2017.

Amortisations higher in 2017 due to higher fixed assets base, following investments in capacity expansion.

Net working capital was influenced by the increase in the inventory level, driven by the ramp up of the new production plant in Hungary, as well as a timing effect on accounts receivable.

The balance sheet was influenced by the issue of company bonds in Q1 2017

Cembrit Group
Profit and loss
Q2 2017

	Quarter		YTD	
	Q2 2017	Q2 2016	Q2 2017	Q2 2016
All amounts in DKK (000)				
Net sales	408.512	412.059	760.243	731.834
Gross profit	105.839	110.343	189.517	192.739
Gross profit ratio	25,9%	26,8%	24,9%	26,3%
EBITDA	32.421	29.201	33.740	29.043
EBITDA ratio	7,9%	7,1%	4,4%	4,0%
Depreciations and write downs of tangible assets	21.772	19.458	42.881	38.597
Special non-recurring items	1.656	5.297	1.714	5.710
EBITA	8.993	4.446	-10.855	-15.265
EBITA ratio	2,2%	1,1%	-1,4%	-2,1%
Amortizations and write downs of intangible assets	10.570	2.415	13.652	5.190
EBIT	-1.576	2.031	-24.506	-20.455
EBIT ratio	-0,4%	0,5%	-3,2%	-2,8%
Net financial items	-11.229	-18.688	-63.915	-32.769
EBT	-12.806	-16.656	-88.422	-53.224
EBT ratio	-3,1%	-4,0%	-11,6%	-7,3%
Tax for the period	-10.247	-6.771	-25.073	-10.297
EAT	-2.558	-9.886	-63.348	-42.926
EAT ratio	-0,6%	-2,4%	-8,3%	-5,9%

Cembrit Group
Balance sheet
Q2 2017

All amounts in DKK (000)	Q2 2017	Q2 2016
Intangible assets	162.480	144.822
Tangible fixed assets	980.279	956.428
Financial fixed assets	119.416	95.753
Total non-current assets	1.262.175	1.197.002
Inventory	392.090	293.628
Accounts receivable	332.082	234.942
Total tax receivables	17.457	15.106
Other receivables and prepayments	35.247	49.757
Cash	383.416	221.516
Total current assets	1.160.292	814.949
Total assets	2.422.467	2.011.989
Equity	567.548	637.558
Provisions	57.076	73.894
Bank loans/bonds	825.156	541.156
Other long-term liabilities	70.264	72.761
Total long-term liabilities	952.496	687.811
Current part of long term debt	855	41.584
Provisions	22.475	17.939
Cashpool and external banks	374.579	235.556
Accounts payable	281.701	215.286
Total tax payables	7.758	16.720
Other short-term liabilities and prepayments	215.054	159.533
Total short-term liabilities	902.423	686.619
Total liabilities	1.854.919	1.374.430
Total equity and liabilities	2.422.467	2.011.989
Net working capital	264.316	196.000
Solvency ratio*	23,4%	31,7%
Net interest bearing debt	819.353	590.356

*Equity compared to balance

Cembrit Group
Cash flow
Q2 2017

All amounts in DKK (000)	YTD			
	Q2 2017	Q2 2016	Q2 2017	Q2 2016
EBIT from P&L	-1.576	2.031	-24.506	-20.455
Depreciations and write downs of tangible assets	21.772	19.458	42.881	38.597
Amortizations and write downs of intangible assets	10.570	2.414	13.652	5.190
Gain, loss on sold assets and other adjustments	833	290	2.228	469
Total adjusted EBITDA	31.599	24.193	34.255	23.801
Change in provisions	-2.741	-9.828	-5.088	-12.709
Change in working capital	-19.455	94.195	-149.302	57.733
Financial payments received and made	-11.230	-8.565	-63.915	-14.853
Corporation tax paid	-1.596	-3.798	-9.332	44.370
Cash flow from operating activities	-3.423	96.197	-193.382	98.342
Total investments	-23.590	-28.026	-41.871	-62.511
Total disposals	8	76	51	87
Total other investments	-291	-	-299	1
Cash flow from investments	-23.873	-27.950	-42.119	-62.423
Cash flow from operating and investing activities	-27.296	68.247	-235.501	35.919
Dividend	-	1	-	1
Acquisition of own shares	250	-	-	-
Capital increases	125	250	125	1.175
External banks	27.527	17.961	11.976	17.975
Leasing	-197	-134	-331	-283
Changes in NIBD	-21.370	-40.476	245.384	-73.190
Change in cash funds	-20.961	45.849	21.653	-18.403